

SAPFM
 Profit and Loss Standard
 January through December 2015

9:27 AM

02/03/16

cash basis

Jan - Dec '15

Ordinary Income/Expense	
Income	
Advertising Fees	10,705.00
Donations	675.00
Endowment Fund Income	2,273.00
Interest, Dividends	
Bank Savings Account	43.35
Credit Card Interest	3.80
Interest, Dividends, Other	65.96
Total Interest, Dividends	113.11
Item Sales	
Exhibition Catalog	120.00
Journal & Pub. Sales	5,555.00
Logoed Clothing Sales	2,717.20
Study Casts, DVD's	50.00
Total Item Sales	8,442.20
Membership Dues	
Annual	63,801.05
Lifetime	6,809.43
Membership Dues - Other	700.00
Total Membership Dues	71,310.48
Mid Year Registrations	26,954.88
Scholarship Fund donations	675.00
Winter Banquet Registrations	9,655.00
Total Income	130,803.67
Gross Profit	130,803.67
Expense	
Administrative	
Cartouche Award	1,400.73
EC Meetings and Conf. calls	1,158.89
EC Plaques, etc.	316.32
Office Supplies	258.01
Postage, Mailing Service	997.93
Signage & EC Bus. Cards	599.36
Telephone, Telecommunications	728.75
Total Administrative	5,459.99
Awards, Grants, Contributions	
Cartouche Award	40.21
Contributions	650.00
Education Grants, Scholarships	1,000.00
Total Awards, Grants, Contributions	1,690.21
Chapter Support, Member Svcs.	
Banners	170.40
P4A Antique Search	1,320.00
Total Chapter Support, Member Svcs.	1,490.40
Conferences and Workshops	
Annual Member Meeting	0.00
Mid Year Conference	23,340.08

Mid Year Reimbursements	428.48
Winter Banquet	<u>8,151.37</u>
Total Conferences and Workshops	31,919.93
Contract Services	
APF Editor Expenses	1,078.61
APF Editor Fees	24,000.00
Commissions from APF Ads	2,145.50
Membership /Web Mgt	6,541.50
Other	85.00
Storage Fees	1,800.00
Website Outsource Svcs.	<u>180.00</u>
Total Contract Services	35,830.61
Fees	
Bank/Checking Account	264.80
Legal Fees	2,112.91
PayPal Account Fees	2,792.77
PayPal Credit Card	360.00
VA State Corporation	<u>25.00</u>
Total Fees	5,555.48
Insurance	
Directors/Officers Liability	1,379.95
General Liability	<u>692.33</u>
Total Insurance	2,072.28
Publications	
APF Journal Postage	2,649.27
APF Journal Publication	13,349.75
Newsletter publication	<u>10,073.77</u>
Total Publications	26,072.79
Reconciliation Discrepancies	-65.00
Trade Shows/Outreach	
Booth Shipping, Exp.	<u>456.23</u>
Total Trade Shows/Outreach	456.23
Web Site/Computer	
Host/Server	180.00
Software	439.52
Web Site/Computer - Other	<u>1,530.00</u>
Total Web Site/Computer	<u>2,149.52</u>
Total Expense	<u>112,632.44</u>
Net Ordinary Income	<u>18,171.23</u>
Net Income	<u><u>18,171.23</u></u>